



16th

ANZWEE Meeting

**Experimental Economics Workshop
Australia and New Zealand**

25-26 September 2023

RMIT University, Melbourne

Womin djeka (Welcome)

The RMIT School of Economics, Finance and Marketing welcomes you to the 16th Annual Australia New Zealand Workshop on Experimental Economics on 25-26 September 2023.

Keynote sessions will be delivered by:

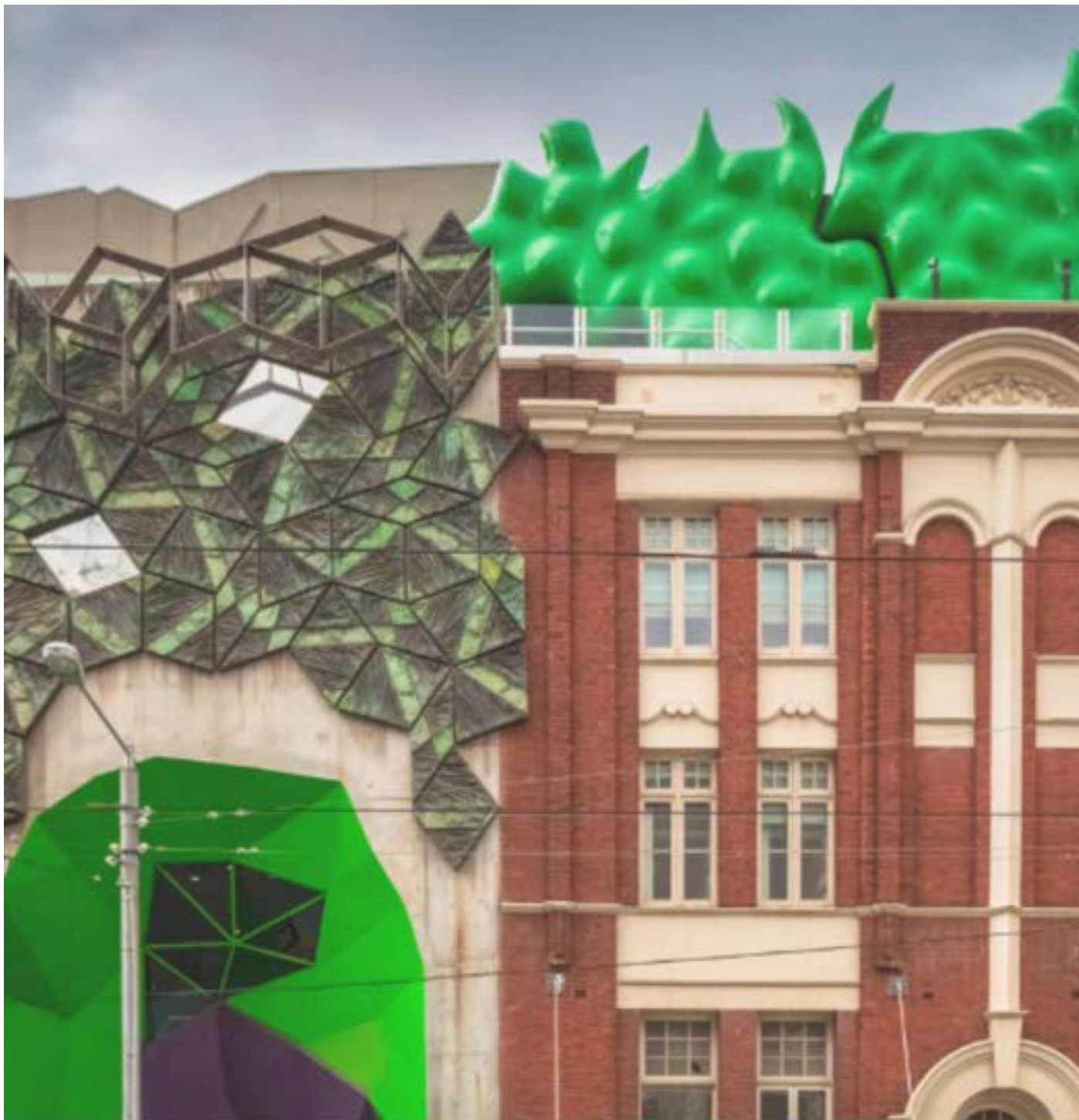
- **Tim Cason** (Purdue University)
From Crowdfunding to Crowdfunding: Using Refund Bonuses to Improve Collective Action
- **Dmitry Ryvkin** (RMIT University)
Democracy, inequality, and collective loss mitigation

Special session in memoriam of Professor Klaus Abbink will be delivered by:

- **Daniel John Zizzo** (University of Queensland)
Experimental Insights on Anti-Social Behavior: Two Meta-Analyses
- **Changxia Ke** (Queensland University of Technology)
Do groups fight more? Experimental evidence on conflict initiation
- **Lingbo Huang** (Shandong University)
Preventive Wars
- **Lata Gangadharan** (Monash University)
Deadweight Losses or Gains from In-kind Transfers? Experimental Evidence from India

About Behavioural Business Lab (BBL)

RMIT's Behavioural Business Lab (BBL) is a multidisciplinary team that applies psychological and behavioural insights to study the decisions that people make individually, in groups or in social interactions. For an overview of the research, teaching, and policy advice done at BBL, please visit our [website](#). If you are interested in running experiments at RMIT, please email us at business.lab@rmit.edu.au



ARC Behavioural Market Design Workshop

**10:15 am - 5:00 pm,
27 September 2023**

RMIT University, Melbourne



ARC Workshop Program-at-a-Glance

Wednesday, 27th September, 2023	
Venue: Building 16 (Storey Hall), Conference room 1 & 2 (0.16.07.007 – 008)	
10:15 – 10:25	Welcome and opening by Professor Heath McDonald
10:25 – 11:10	Antonio Rosato (The University of Queensland) <i>Title: Never Say Never: Optimal Exclusion and Reserve Prices with Expectations-Based Loss-Averse Buyers</i>
11:10 – 11:40	<i>Morning tea</i>
11:40 – 12:25	Siqi Pan (The University of Melbourne) <i>Title: Improving information acquisition in school choice</i>
12:25 – 13:10	Tom Wilkening (The University of Melbourne) <i>Title: Preventing Search with Wicked Defaults</i>
13:10 – 14:10	<i>Lunch</i>
14:10 – 14:55	Zachary Breig (The University of Queensland) <i>Title: Experimental Auctions with Securities</i>
14:55 – 15:40	Kenan Kalayci (The University of Queensland) <i>Title: Algorithmic third-party advice in markets with complex goods</i>
15:40 – 16:15	<i>Afternoon tea</i>
16:15 – 17:00	Ran Spiegler (Tel Aviv University and University College London) <i>Title: On the equilibrium effects of default architecture</i>
17:00	<i>Close</i>
17:30 –	<i>Workshop dinner (invited only)</i>

Program details for the 16th ANZWEE Conference

Venue

The conference is scheduled to be held at Building 16 (Storey Hall) located on the RMIT Melbourne City campus. The specific street address for the venue is 336 – 348 Swanston Street, Melbourne.

Registration Desk

The Registration Desk is situated at the entrance of the Building 16. The desk is scheduled to commence operations at 9:00 AM on the 25th of September.

Parallel Sessions

We have scheduled the parallel sessions to last for 100 minutes each. Each presenter is limited to a total of 25 minutes, including time for discussion. In sessions with 3 presenters the fourth slot will not be used. There are no assigned discussants, but we recommend that presenters reserve at least the final 5 minutes for audience questions and comments. The final presenter in each session will act as session chair and timekeeper.

Internet Access (WLAN)

Wireless internet access is available in all conference rooms through the “public” network. To use the WLAN a login is required. Please follow the steps below to activate your personal account. If you will be using more than one device, you will need to register for each device separately.

1. Select “**RMIT-Guest**” from the WiFi settings on your device
2. Select ‘Event’ on the directed web page
3. Enter Event Code “093271”, then select ‘Next’
4. Complete your details (name, email address and contact number), Accepts the Terms of Use, and selects ‘Register’
5. **Make a record of your username and password** , then select ‘Log in’

Conference Dinner

On Monday, 25th September, you are invited to our conference dinner. The Conference Dinner will take place at the Captain Melville Est. 1853, which is located at [34 Franklin St, Melbourne](#)

16th ANZWEE Program Overview

Monday, 25th September, 2023

9:00 – 9:20 Registration

9:20 – 9:30 Welcome and opening
By: Professor Heath McDonald and Professor Tracy Taylor

9:30 – 10:45 **Keynote I: Tim Cason (Chair: Prof. Jingjing Zhang)**
Title: From Crowdfunding to Crowdfunding: Using Refund Bonuses to Improve Collective Action
Venue: Conference Room 1 & 2 (016.07.007)

10:45 – 11:15 *Morning tea*

11:15 – 12:55 Parallel Session I
Venues: Seminar room 1 & 2, Seminar room 3 & 4, Conference room 1 & 2, Lecturer theatre

12:55 – 13:55 *Lunch*

13:55 – 15:35 Parallel Session II
Venues: Seminar room 1 & 2, Seminar room 3 & 4, Conference room 1 & 2

15:35 – 16:05 *Afternoon tea*

16:05 – 17:20 **Keynote II: Dmitry Ryvkin (Chair: Dr. Qin Wu)**
Title: Democracy, inequality, and collective loss mitigation
Venue: Conference Room 1 & 2 (016.07.007)

17:50 – *Conference dinner*

Tuesday, 26th September, 2023

09:30 – 10:00 *Morning tea*

10:00 – 11:40 Parallel Session III
Venues: Seminar room 1 & 2, Seminar room 3 & 4, Conference room 1 & 2, Lecturer theatre

11:40 – 12:40 *Lunch*

12:40 – 14:20 Parallel Session IV
Venues: Seminar room 1 & 2, Seminar room 3 & 4, Conference room 1 & 2

14:20 – 14:50 *Afternoon tea*

14:50 – 17:10

In memoriam of Professor Klaus Abbink (Chair: Prof. Erte Xiao)

- Daniel John Zizzo
- Changxia Ke
- Lingbo Huang
- Lata Gangadharan

Venue: Lecture Theatre (016.01.001)

17:10

Close

Parallel Sessions

Monday, 25th September, 2023

11:15 – 12:55 *Parallel Sessions 1*

1.1 – *Risk and Uncertainty*

11:15 – 12:55 Seminar room 1&2 (016.07.001-002)

Jonathan Levy (The University of Sydney)	The gender reference point gap
Yang Liu (The University of Melbourne)	Winning ways: risk-taking in rank-order tournament
Hyundam Je (The University of Sydney)	Does the Size of the Signal Space Matter?
Andreas Ortmann (The University of New South Wales)	Can a single model account for both risky choices and inter-temporal choices? Testing the assumptions underlying models of risky-intertemporal choice: A conceptual replication

1.2 – *Social Preference*

11:15 – 12:55 Seminar room 3&4 (016.07.003-004)

Nisvan Erkal (The University of Melbourne)	Milestones and Feedback in Dynamic Voluntary Contribution Games
Ananta Neelim (The University of Tasmania)	White Saviour Perceptions Reduce Charitable Donations
Vera te Velde (The University of Queensland)	Threshold effects in elections
Amnon Maltz (The University of Haifa)	Pro-Sociality During Times of Political Unrest

1.3 – *Market Dynamics*

11:15 – 12:55 Conference room 1 & 2 (016.07.007-008)

Rebecca Heath (The University of Cambridge)	Disrupting cybercrime markets: investigating slander and sybil attacks in markets of asymmetric information using online experiments
Qin Wu (RMIT University)	Bivariate Newsvendor Competition: A Sequential Perspective
Mia Tam (The University of Adelaide)	Experiments on Pricing Frequency and Collusion in Infinitely Repeated Games

Maroš Servátka
(Macquarie University)

Intertemporal Coordination in Volunteer Markets

1.4 – Field experiments I

11:15 – 12:55 Lecture theatre (016.01.001)

Daniel John Zizzo
(The University of Queensland)
David Smerdon
(The University of Queensland)
Hanlin Lou
(The University of New South Wales)
Shuwen Li
(Shanghai Jiao Tong University)

Scientific Inference from Field and Laboratory
Economic Experiments: Empirical Evidence
Proximity and Prejudice: A field experiment on gig
workers' discrimination against gay job posters
Nudging ex-post
Coordination via Assurance: A Lab-in-the-Field
Threshold Public Goods Experiment

13:55 – 15:35 Parallel Sessions II

II.1 – Market Design

13:55 – 15:35 Seminar room 1&2 (016.07.001-002)

Brett Williams
(The University of New South Wales)
Erte Xiao
(Monash University)
Tom Wilkening
(The University of Melbourne)
Siqi Pan
(The University of Melbourne)

LYQ: Learning More-General Y Equilibrium
A Promise Mechanism to Improve Reputation System in
Markets: Evidence from An Experimental Study
Preventing Search with Wicked Defaults
Optimal Top-n Policy

II.2 – Auction

11:15 – 12:55 Seminar room 3&4 (016.07.003-004)

Peyman Khezr
(RMIT University)
Zachary Breig
(The University of Queensland)
Lana Friesen
(The University of Queensland)
Jingjing Zhang
(RMIT University)

Knapsack auctions with private information
Competing Sellers in Experimental Auctions with
Securities
A Secret Worth Keeping? Bid Cap Design in Multi-Unit
Reverse Auctions
Optimal Contests with Negative Prize: Theory and
Experiment

11.3 – Field experiments II

13:55 – 15:35 Conference room 1 & 2 (016.07.007-008)

Quynh Nga Do
(Monash University)

Zhongwen Chen
(Monash University)

Xueting Wang
(RMIT University)

Sheryl Lim
(The University of Queensland)

Can Meaningful Participation of Women Facilitate Conflict Resolution? An Experimental Study
(Soft-)Commitment vs. Feedback

Within-Individual Consistency of Survey and Laboratory-based Measurements of Self-Control
Order effects in dynamic team contests

Tuesday, 26th September, 2023

10:00 – 11:40 Parallel Sessions III

III.1 – Information and Opinion

10:00 – 11:40 Seminar room 1&2 (016.07.001-002)

Aaron Nicholas (Deakin University)	Consent and Information Disclosure: An Experiment
Lingguo Xu (The University of Melbourne)	Gender and the Demand for Social Comparative Information
Andrea La Nauze (The University of Queensland)	Do Consumers Acquire Information Optimally? Experimental Evidence from Energy Efficiency
Pimwilai Kijjanapanich (The University of Queensland)	The Value of a Second Opinion Under Diagnostic Uncertainty in a Credence Goods Market: A Laboratory Experiment

III.2 – Gender

10:00 – 11:40 Seminar room 3&4 (016.07.003-004)

Jo Peryman (RMIT University)	Tall Poppy Syndrome: Cultural and Gender Differences
Rigissa Megalokonomou (Monash University)	The Role of Advice From Others in Sustaining Gender Gaps
Maria Recalde (The University of Melbourne)	Experimental measures of intrahousehold resource control
David Ong (Jinan University-University of Birmingham Joint Institute)	Is women's competitiveness expressed vicariously through their husband's income?

III.3 – Beliefs and Reasoning

10:00 – 11:40 Conference room 1 & 2 (016.07.007-008)

Charity Shadforth (The University of Queensland)	Complexity Preferences over Information Search Methods
Quazi Shahriar (San Diego State University)	Information Disclosure in a Supermodular Game: An Experimental Study
Joshua Miller (The University of Melbourne)	A Visible (Hot) Hand? Expert Players Bet on the Hot Hand and Win
Ralph Bayer (The University of Adelaide)	Interacting with Man or Machine: When Do Humans Reason Better?

III.4 – Labour

10:00 – 11:40 *Lecture theatre (016.01.001)*

Hairong Hu (Queensland University of Technology)	The Impacts of Soft Affirmative Action: Experimental Evidence
Lisa Chan (Monash University)	Effects of Mandatory Ethics Training
Mallory Avery (Monash University)	Going Beyond the Mean: How Gender Affects the Distribution of Evaluations and How the Distribution of Evaluations Affects Hiring Decisions
Kenan Kalayci (The University of Queensland)	The Effects of Experience and Peer Information on Skill Accumulation

12:40 – 14:20 Parallel Sessions IV

IV.1 – Decision-Making in Games

12:40 – 14:20 *Seminar room 1&2 (016.07.001-002)*

Mike Zhiren Wu (Monash University)	Is it What You Say, or How you Say it?
Nick Feltovich (Monash University)	Can tournaments induce workaholic behaviours?
Sookie Xue Zhang (Zhongnan University of Economics and Law)	How does competitive framing affect team coordination?
Ronald Peeters (The University of Otago)	On generosity in public good and charitable dictator games

IV.2 – Individual Decision-Making

12:40 – 14:20 *Seminar room 3&4 (016.07.003-004)*

Yu Chen (The University of Groningen)	Does the attraction effect exist in non-hypothetical settings? ---an experimental application on healthy food consumption
Michele Garagnani (The University of Melbourne)	Identifying Nontransitive Preferences
Hyundam Je (The University of Sydney)	Ambiguity Vulnerability
Alice Solda (Ghent University)	Perceived Control and Attendance to Information: Evidence on the Health Risks of Air Pollution

IV.3 – Decision-Making under Collective Settings

12:40 – 14:20 Conference room 1 & 2 (016.07.007-008)

Hajime Kobayashi

(Kansai University)

Muhammad Arslan Iqbal

(The University of Melbourne)

Francisco Silva

(Deakin University)

Le (Lyla) Zhang

(Macquarie University)

Experiment on Emergence of Leadership in Teams under

Uncertainty: Independent Signal and Correlated Signal

Does the leader selection mechanism affect the leader's
behavior?

The role of information in collective decisions

Group identity and promotions

