Position Description - Global Engagement and Enablement Manager

Position Details

Position Title:	Global Engagement & Enablement Manager
College/Portfolio:	Vocational Education
School/Group:	Partnerships
Campus Location:	Based at the CBD campus but may be required to work and/or be based at other campuses of the University.
Classification:	HEW 9
Employment Type:	Fixed term (2 years)
Time Fraction:	1.0 FTE.

RMIT University

RMIT is a leading multi-sector university of technology, design and enterprise with more than 91,000 students and 11,000 staff globally. We offer postgraduate, undergraduate, vocational education and online programs to provide students with a variety of work-relevant pathways.

Our purpose is to offer life-changing experiences for our students, and to help shape the world with research, innovation, teaching and industry engagement. With strong industry connections forged over 130 years, collaboration with industry remains integral to RMIT's leadership in education, applied and innovative research, and to the development of highly skilled, globally-focused graduates.

With three campuses in Melbourne (Central Business District, Brunswick and Bundoora), two in Vietnam (Hanoi and Ho Chi Minh City) and a centre in Barcelona, Spain, RMIT is a truly global university. RMIT also offers programs through partners in Singapore, Hong Kong, mainland China, Indonesia, Sri Lanka, Belgium, Germany, Austria and The Netherlands, and enjoys research and industry partnerships on every continent.

We are also committed to redefining our relationship in working with and supporting Aboriginal self- determination. Our goal is to achieve lasting transformation by maturing our values, culture, policy and structures in a way that embeds reconciliation in everything we do. We are changing our ways of knowing, working and being to support sustainable reconciliation and activate a relationship between Indigenous and non-Indigenous staff, students and community. Our three campuses in Melbourne (City, Brunswick.

and Bundoora campuses) are located on the unceded lands of the people of the Woi Wurrung and Boon Wurrung language groups of the eastern Kulin Nation

We're proud to share with you:

- The launch of our second Reconciliation Plan for Dhumbah Goorowa– a "commitment to share" - an important step in our reconciliation journey.

- RMIT University is an **Athena SWAN** member with Bronze Award accreditation and the College of Science, Engineering and Health is central to driving improvements in gender equality, diversity and inclusion, particularly in the Science, Technology, Engineering, Mathematics and Medicine (STEMM) disciplines.

- RMIT was placed **10th in the 2019 Randstad Employer Brand Research Awards**, up five spots from 2018.

- We were named as an **Employer of Choice for Gender Equality** by the Workplace Gender Equality Agency in 2019.

- We achieved **Gold Employer status for LGBTIQ** inclusion in the Australian Workplace Equality Index (AWEI) in 2018 and now in 2019.

- We were recognised as a **top five employer in 2018 for workplace accessibility** with the Australian Network on Disability.

RMIT Standings in university rankings

RMIT has a deep commitment to innovation, research and teaching, we are a 5-Star university under the QS Stars international evaluation system and are **238th globally in QS World University Rankings 2020** (moved up 12 places compared to 250th last year), being also 32nd in the world among universities less than 50 years old (2014 QS Top 50 Under 50 index). Additionally:

- In the 2019 QS World University Rankings by Subject, RMIT was positioned 12th in the world (highest ranked in Australia) in Art and Design, 22nd in the world (fourth highest in Australia) in Architecture and the Built Environment, and 37th in Media and Communications. We are also among the world's top 100 universities in Engineering (Civil and Structural; Electrical and Electronic; and Mechanical, Mechanical, Aeronautical and Manufacturing); Accounting and Finance; and Business and Management Studies).

- In the 2018 QS Rankings by Subject, RMIT was ranked 11th in the world and number one in the Asia Pacific for Art and Design, and 26th in Architecture and the Built Environment. RMIT is also among the world's top 100 universities in Engineering (Civil and Structural; Electrical and Electronic; and Computer Science and Information Systems); Accounting and Finance; Business and Management Studies; and Communication and Media Studies. The 2018 Shanghai Ranking's Global Ranking of Academic Subjects highlighted RMIT's strength in Engineering and Technology in particular.

- In the specialised rankings, RMIT is ranked 77th in the QS Graduate Employability Rankings 2020 and 82nd in the inaugural Times Higher Education University Impact Rankings 2019.

- RMIT also ranks in the world's **top 400** in the 2019 Academic Ranking of World Universities and in the world's **top 400** in 2020 Times Higher Education World University Rankings.

For more information, visit rmit.edu.au/about

The College of Vocational Education

The purpose of RMIT's College of Vocational Education is to empower learners and our industry, community and government partners to succeed in the new world of work. Our five-year strategic roadmap, ALiVE@RMIT, purposefully guides everything we do in vocational education to deliver our vision: to position RMIT as a leading multi-sector provider with global impact and influence.

Led by our Deputy Vice-Chancellor, the College of VE is reimagining how we deliver vocational education to create unique experiences for our students and partners, so we can:

- lead in practice-based learning

- empower learners for the future of work

- engage industry and community at scale

- grow for impact and influence

The College of VE is delivering impact through transformation that creates long-term change.

Partnerships

Supported by a dedicated partnerships and engagement function, the College of VE will focus on identifying, developing and managing industry, community and government partnership opportunities. These partnerships are inclusive of the coordination of industry short courses across all clusters. and funded units such as the Skills and Job Centre and the Centre for Digital Enterprise.

This core industry, community and government engagement function is a key pillar of what makes RMIT's VE offering unique and sector leading.

Position Description

Global Engagement & Enablement Manager to design, implement, and scale government/industry/employer workforce training programs in key select international markets in Southeast Asia and the sub-continent. In this role, you'll work cross-functionally with Sales, Curriculum Developers, Teaching and Learning, Operations, Customer Success ecosystem to ensure College and their partners are equipped with the knowledge, capability, tools and best practices to implement effective training.

You will manage the end-to-end strategy for partner enablement—from designing certification frameworks and training materials to rolling out scalable programs that align with College's hyper-growth objectives. The ideal candidate is both a strategic thinker and a hands-on operator, someone who excels at cultivating relationships and delivering measurable business impact.

Working in close collaboration with the leadership team, the Global E&E Manager is responsible for the implementation of the College Global Plan including setting the

strategy, managing accounts and contracts, overseeing governance and risk, and monitoring performance.

This position is a key member of Partnership leadership team reporting to the Associate Director, Operations and Strategic Partnerships and will be required to work closely with College Executive and the VE Leadership Team to achieve global operational goals.

Reporting Lines

Reports to: Associate Director, Partnership

Direct reports: Up to 2 (Indonesia and India project leads)

Organisational Accountabilities

RMIT University is committed to the health, safety and wellbeing of its staff. RMIT and its staff must comply with a range of statutory requirements, including equal opportunity, occupational health and safety, privacy and trade practice. RMIT also expects staff to comply with its policy and procedures, which relate to statutory requirements and our ways of working.

Appointees are accountable for completing training on these matters and ensuring their knowledge and the knowledge of their staff is up to date.

Key Accountabilities

- Scope, design, and support the development and delivery of award and non-award programs in response to emerging opportunities in Indonesia and India, including in-country delivery where required.

- Provide subject matter expertise and coordinate cross-functional support to develop offerings suited to a range of commercial and strategic partnerships in priority regions.

- Contribute to scalable models and processes that enable future global initiatives and transnational education (TNE) delivery, including earn-while-you-learn models and innovative pedagogical approaches.

- Implement and maintain the College Global Plan, working collaboratively with cross-department stakeholders to ensure alignment with RMIT's broader international strategy.

- Undertake proactive stakeholder management to streamline partner selection, proposal development, and business development activities, ensuring ethical, effective, and strategic engagement.

- Drive effective partnership and relationship management through robust governance, risk oversight, and full lifecycle partner processes.

- Use systems and tools for project management, CRM and monitoring.

- Build and sustain strong strategic relationships with internal and external partners, applying influence and conflict resolution skills where required.
- Support inclusive planning practices across the University through role clarity, target setting, knowledge sharing, and enabling contributions from diverse groups.
- Provide timely reporting and strategic briefings to inform global partnership initiatives and the continued evolution of RMIT frameworks.
- Offer expert advice to College Executives and broader University leadership to support the delivery of partnership portfolio priorities.
- Serve as a key member of the College leadership team in relevant University forums.
- Perform other duties as requested by the Director or relevant Executive.

Selection Criteria

1. Extensive experience in international account management, governance, quality assurance and risk management functions within Industry and/or a university environment with a proven track record in achieving growth targets.

2. Demonstrated experience in managing a team of staff to maximise performance, deliver against targeted outcomes and foster an environment for staff to grow their capability and capacity.

3. Experience in fostering and maintaining collaborative partnerships as well as excellent interpersonal, communication and presentation skills, including the ability to influence, persuade, and resolve conflict in a cross-cultural environment.

4. Proven development of successful relationships with academic (or similar) communities using open and collaborative leadership styles whilst also evidencing authority in key decision making.

5. Outstanding leadership skills, including capacity to initiate, lead and manage change in a challenging and dynamic environment while striving to achieve strategic objectives.

6. Excellent conceptual, analytical and research skills and the ability to develop and implement practical and workable solutions whilst working to tight deadlines.

7. Extensive knowledge of the Higher Education and the Vocational Education and Training sectors, both in Australia and internationally, knowledge of International education and relevant education markets and knowledge of RMIT's technical depth and breadth.

Qualifications

Postgraduate qualifications, and significant experience in international business operational or partnership role.

Fluent in either Hindi or Bahasa (desirable).

Ability to travel

Note: Appointment to this position is subject to passing a Working with Children Check.

Endorsed:	Signature: Name: Title: Date:	**Approved:**	Signature: Name: Title: Date: